

## WOMEN IN LEADERSHIP POSITIONS VOLUNTARY TARGETS

One of the greatest challenges for industrial companies is to increase the number of women in the talent pipeline, in the management of operations, and in executive roles. It is in the interest of companies, and Europe's prosperity, to better involve the vast female talent pool.

Since 2012, ERT has published company-specific targets and figures on the involvement of women in business. In this way, our Member companies want to demonstrate their commitment to the enhancement of women's career opportunities. Measuring performance also ensures appropriate management attention.

For this March 2019 update, **36 ERT Member companies** have reported their voluntary target for the number of women in leadership positions. These targets fit each company's own situation and take account of the sometimes large variations between industry sectors and country cultures. The yearly update requires each company to review its targets and report on year-on-year progress.

		Average evolution in percentage points (pp) (Status / Chosen baseline)	Average <b>yearly</b> evolution in basis points (bps)
	Home Country (and/or Europe)	+1,43pp	+28bps
Share of women in the total workforce	Worldwide	+1,65pp	+24bps
Chara of warran in loadership positions	Home Country (and/or Europe)	+4,34pp	+84bps
Share of women in leadership positions	Worldwide	+4,21pp	+84bps
Proportion considered leadership positions	Home Country (and/or Europe)	+0,96pp	+26bps
in the total workforce <sup>1</sup>	Worldwide	+0,83pp	+16bps

<sup>1</sup> This figure helps to interpret the trend reported under "Share of women in leadership positions". Because the share of leadership positions in the total workforce is going up, the increasing share of women in leadership positions is even larger in absolute terms.

		Shar	e of women	in total work	force	Share o	of women in I	eadership po	ositions	Proportic		ed leadership positions Il workforce	
			Country Europe)	Worl	dwide		Country Europe)	World	dwide	Home ( (and/or	-	World	lwide
Company	Target	Base	Status	Base	Status	Base	Status	Base	Status	Base	Status	Base	Status
Air Liquide	<ul> <li>Share of women in the Managers &amp; Professionals workforce worldwide to reach 35% in 2025</li> <li>Share of women in senior executive po- sitions worldwide to reach 25% in 2025.</li> </ul>	35,0% 29,8% (Europe)	39,3% 34,8% (Europe)	26,1%	26,3%	16,0% 14,6% (Europe)	25,0% 21,6% (Europe)	14,0%	18,7%	≈ 1% ≈ 1% (Europe)	≈ 1% ≈ 1% (Europe)	≈ 1%	≈ 1%
AstraZeneca	2019 target for women in leadership positions: 45.0%.	48,6%	47,4%	50,2%	50,1%	38,8%	39,2%	39,0%	44,6%	24,9%	28,5%	11,0%	12,5%
<b>BASF</b> We create chemistry	22 - 24% females in leadership position in 2021.	23,7%** 23,8%** (Europe)	23,9% 24,4% (Europe)	24,4%**	25,1%	14,5%** 15,9%** (Europe)	17,5% 19,2% (Europe)	19.1%**	21,7%	5,9%** 6,4%** (Europe)	6,3% 6,8% (Europe)	8,0%**	8,1%
BMW GROUP	<ul> <li>Tariff-exempt executives: Minimum of 15-17% women by end of 2020 (in BMW AG and worldwide).</li> <li>Global Leadership Development Programme: Minimum of 35% - 45% women per year.</li> <li>Technical trainees: Minimum of 20-25% women per year.</li> </ul>	14,2%*	16,1%***	16,8%*	19,3%***	10,0%*	14,0%***	12,1%*	16,0%†††				
Ŧ··	30% women in top and middle manage- ment worldwide.	31,2%	31,2%	34,6%	35,5%	13,8%	21,0%	23,7%	25,4%	3,9%	7,3%	5,9%	6,3%
engie	25% of women in headcounts by 2020 and 33% of women within Topex appointments by 2020.	22.5% <sup>+++</sup> (Europe)	21,5% (Europe)	22,2%+++1	21,1%	23.1% <sup>+++</sup> (Europe)	23,4% (Europe)	22.9%***	23,3%	24.4% <sup>+++</sup> (Europe)	25,4% (Europe)	24.0%***	25,0%
						Middle Mana	gement Level	Middle Manag	gement Level				
	Progressively increase the share of women	21,9%	24,3%		23,6%	25,9% 28,8% 25,8% 28,6% (Europe) (Europe)		23,3% 26,4%					
eni	hired; especially, reach 44% of women hired in staff positions.	24,2% (Europe)	25,2% (Europe)	22,5%	23,0%	Senior Mana	gement Level	Senior Manag	gement Level	Senior Manag	gement Level	vel Senior Manage	gement Level
						14,7% 14,1% (Europe)	16,6% 16,0% (Europe)	13,2%	14,9%	3,6% 3,4% (Europe)	3,9% 3,8% (Europe)	3,0%	3,3%

		Share	e of women	in total work	force	Share o	f women in	leadership p	ositions	Proportion considered leadership positions in the total workforce				
		Home ( (and/or		World	lwide	Home Country (and/or Europe)		Worldwide		Home Country (and/or Europe)		World	dwide	
Company	Target	Base	Status	Base	Status	Base	Status	Base	Status	Base	Status	Base	Status	
eon	Target worldwide for 2019: 23,3% Target home country (Germany): 19.6%	29.0% (Europe)	27,3% (Europe)	27%	32%	10,0%	17,7%	12%	21,2%	3,2% <sup>+++</sup> (Europe)	3,5% (Europe)	2%	2,5%	
ERICSSON	For 2020 - have 30% women across the entire organization, including leaders and executives.	25% 19% (Europe)	23% 24% (Europe)	21%	23%	25% 13% (Europe)	25% 24% (Europe)	19%	20%	9% 9% (Europe)	9% 7% (Europe)	10%	6%	
HEINEKEN	HEINEKEN is committed to achieve continued annual increases in the percentage of women in senior management positions.	25%*** 25%*** (Europe)	26% 27% (Europe)	21%***	21%	16%*** 17%*** (Europe)	20% 20% (Europe)	14%***	20%	5%*** 1%*** (Europe)	8% 2% (Europe)	1%***	1%	
Henkel	Increase the share of female managers at all levels throughout the company annually to reach the optimal gender mix.	36,0%	36,2%	32,5%	34,4%	29,5%	35,7%	29,5%	34,7%			18,6%	22,7%	
)))) Hydro	Increase the share of female leaders in the leadership pipeline to 40% by 2020.	n/a n/a (Europe)	21% 19% (Europe)	14%	18%	n/a n/a (Europe)	20% 16% (Europe)	18%	16%	n/a n/a (Europe)	13% 12% (Europe)	n/a	11%	
IBERDROLA	Maintain continued and sustainable increases in the percentage of women in leadership positions.	18,2%*** 23.9%*** (Europe)	20,1% 25,1% (Europe)	23,1%***	23,4%	12,7%*** 14,6%*** (Europe)	18,8% 20,0% (Europe)	15,7%***	20,5%	5,0%*** 3,9%*** (Europe)	5,1% 4,1% (Europe)	3,0%***	2,4%	
KONE	By 2020: neither gender should count for less than 20% of the director level.	20,9% 14,9% <sup>+++</sup> (Europe)	24,1% 14,7% (Europe)	13,6%	11,3%	n/a n/a (Europe)	26,9% 19,2% (Europe)	14%*	17%	n/a n/a (Europe)	7,4% 1,8% (Europe)	1,0%*	1,0%	

		Shai	e of women	in total work	n total workforce Share of women in I			leadership p	ositions	Proportion considered leadership position in the total workforce				
			Country <sup>-</sup> Europe)	World	dwide		Country Europe)	Worl	Worldwide		Home Country (and/or Europe)		dwide	
Company	Target	Base	Status	Base	Status	Base	Status	Base	Status	Base	Status	Base	Status	
ĽORÉAL	Reach gender equality at all levels of leadership positions.	65% <sup>††</sup> (Europe)	65% (Europe)	68%++	69%	50% <sup>++</sup> (Europe)	51% (Europe)	53%++	54%	8% <sup>††</sup> (Europe)	9% (Europe)	7%††	8%	
						Middle Ma	nager Level	Middle Ma	nager Level					
	2020 target for Meanly is to have female				44%	19,50% 30% <sup>+++</sup> (Europe)	33% 30% (Europe)	20,50%	29%					
	2020 target for Maersk is to have female leadership representation of:					Senior Manager Level		Senior Manager Level		770/111	770/			
🔆 MAERSK	<ul> <li>35% at middle manager level;</li> <li>25% at senior manager level (junior);</li> <li>18% at senior manager level (senior);</li> </ul>	15,70% 41% <sup>+++</sup> (Europe)	37% 41% (Europe)	32%		6,80% 22% <sup>+++</sup> (Europe)	23% 21% (Europe)	8,50%	20%	37% <sup>+++</sup> 20% <sup>+++</sup> (Europe)	37% 19% (Europe)	5,2%	9%	
	20% at executive level.					Executi	ve Level	Executive Level						
						4,00% 18% <sup>+++</sup> (Europe)	20% 21% (Europe)	4,00%	17%					
	Continuously increase the share of					Middle Ma	anagement	Middle Management						
	<ul><li>women by 2020 via equal opportunities in recruitment process;</li><li>Continue min 40% of female talents</li></ul>	07.00/	07 00/111			17,9% 19,8%	23,2% <sup>+++</sup> 23,7% <sup>+++</sup>	19,4%	23,2%***					
MOLGROUP	hired via Growwww fresh graduate program within 2017-19 Diversity &	23,0% 22.8%	23,0% <sup>+++</sup> 22.8% <sup>+++</sup>	22,6%	24,1%+++	(Europe) Top Mar	(Europe) nagement	Top Management		3,8%	7,8%+++	2,6%	5.0%***	
	<ul> <li>Inclusion framework;</li> <li>Increase of the share of the women in middle management positions from the "status" value of 23.7% to 26% by 2020 and to 30% by 2022.</li> </ul>	(Europe)	(Europe)			10,2% 8,6% (Europe)	8,8% <sup>+++</sup> 7,0% <sup>+++</sup> (Europe)	8,6%	6,8%***	<b>2,6%</b> (Europe)	4,9% <sup>+++</sup> (Europe)	2,6%	5,0 %***	
<b>Nestlé</b>	Nestlé is committed to achieve continued annual increases in the percentage of women managers and senior management. (New target to be announced in March 2019)	42,0% 41,7% (Europe)	41,1% 42,6% (Europe)	32,8%	37,1%	n/a n/a (Europe)	39,5% 43,2% (Europe)	n/a	43,2%	25,2% 16,9% (Europe)	37,8% 13,6% (Europe)	15,4%	15,3%	
NOKIA	Nokia aims at a gender balance in lead- ership that reflects the world around us, starting by aligning the % of women in leadership with the gender balance of our workforce.			21,9%+++	22,0%			15,2%***	15,3%					

		Shar	e of women	in total workf	orce	Share o	f women in I	eadership p	ositions	Proportic	positions		
			Country Europe)	World	wide	Home ( (and/or		Worl	dwide	Home ( (and/or		World	dwide
Company	Target	Base	Status	Base	Status	Base	Status	Base	Status	Base	Status	Base	Status
orange <sup>™</sup>	Increase the number of women in leadership positions to 35%.	36,04% 37,2% <sup>†††</sup> (Europe)	36,2% 38,4% (Europe)	36,5%	35,7%	n/a n/a (Europe)	31,0% 30,2% (Europe)	23,8%	29,8%	n/a	0,98%	0,66%	0,81%
PHILIPS	Share of women in leadership positions by 2020: 25%	29,1% <sup>+++</sup> 32,7% <sup>+</sup> (Europe)	29,2% 33,9% (Europe)	34,95%*	37,9%	17,5% <sup>+++</sup> 16,43%* (Europe)	20,9% 20,0% (Europe)	15,9%†	21,1%	5,57%* 0,5% <sup>†††</sup> (Europe)	6,0% 3,3% (Europe)	1,75%*	2,0%
						Senior I	Leaders	Senior	Leaders	Senior I	_eaders	Senior Leaders	
	<ul> <li>Gender Diversity: 2% increase year on year for women in Senior Leader Positions and Management.</li> <li>50% Gender Diversity across our Graduate intake</li> </ul>	n/a n/a (Europe)	45,3% 21,8% (Europe)	<i>.</i>	17,7%	n/a n/a (Europe)	15,6% 17,2% (Europe)	n/a	22,6%	n/a n/a (Europe)	24,6% 4,0% (Europe)	n/a	1,3%
RioTinto				n/a		Management		Management		Management		Manag	ement
	<ul> <li>30% of our Graduate intake from regions where we are developing new business</li> </ul>	(Lurope)				n/a n/a (Europe)	47,7% 33,6% (Europe)	n/a	27,0%	n/a n/a (Europe)	48,0% 14,5%	n/a	7,1%
Roche	Increase the number of key position female incumbents by 30% (29% of key position female incumbents by the end of 2019).	41%	43,3%	48%	49,1%	21%	27%	22,0%	30,3%	1,5%	1,5%	0,5%	0,5%
SIEMENS	Increase the share of women in the Home Country (Germany) in the next two levels under the Managing Board until July 2022 up to $\geq$ 20%.	22%***	23%	24%***	24%	12%***	12%	16%+++	17%	n/a	9%	8%†††	8%
≤ Smurfit Kappa	Smurfit Kappa is committed to an inclusive workplace and strives to achieve improv- ing gender balance across all levels of seniority throughout the company.			16%	19%			16%	19%			4,0%	4,6%
SABANCI	We are aiming to support the presence of women at all platforms throughout the company.			32%	32%			29%	37%			9%	11%
SAP	Increase the proportion of women in lead- ership positions worldwide to 30% by the end of 2022 (at SAP Group level).			30.1%*	33.1%			19.5%*	25.9%			10.0%*	9.6%

		Shar	e of women i	in total work	force	Share o	of women in	leadership po	ositions	Proportion considered leadership posi in the total workforce				
			Country Europe)	Worldwide			Home Country (and/or Europe)		Worldwide		Home Country (and/or Europe)		lwide	
Company	Target	Base	Status	Base	Status	Base	Status	Base	Status	Base	Status	Base	Status	
Solvay	<ul> <li>Solvay aims to reach a proportion of women in management positions of 30%.</li> <li>20% of senior executive positions held by women by 2020.</li> </ul>			20,2%**	23,0%			27,3%**	29,3%			10,9%**	14,3%	
								Managemer	nt All Levels			Managemer	nt All Levels	
								31,0%*	32,4%			16%*	21,0%	
	By 2020:							Senior Ma	nagement			Senior Mar	nagement	
	<ul> <li>30% women in Board of Directors &amp;</li> </ul>							22,0%*	24,9%			2,0%*	2,3%	
	Supervisory Board. <ul> <li>21% women in Executive positions.</li> </ul>			50.0%*	51,8%			Executive	Positions			Executive	Positions	
	<ul><li>30% women in Senior Management.</li></ul>							15,0%*	20,2%			1,0%*	1,5%	
								Board of D Supervise				Board of Directors & Supervisory Board		
								10,0%*	26,3%			0,4%*	0,5%	
								Executive	positions					
Telefonica	Increase the proportion of women in							21,5%+++	23,9%			10.00/	10.00/	
Jagunuu	executive positions to 30% by 2020 worldwide.							Leadership positions				12,0%	12,0%	
								30,0%***	30,7%					
thyssenkrupp	Increase the share of females in management positions worldwide to 15% by the end of 2020.	13,8%* 14,6%* (Europe)	14,9% 15,6% (Europe)	13,8%*	15,3%			8,8%***	12,0%					
TITAN	Percentage of women in management positions above 15%. 25% women in the Board of Directors.	14% 14% (Europe)	16,10% 15,68% (Europe)	10,0%	11,82%	6% 19% (Europe)	16,88% 18,98% (Europe)	15,69%***	16,83%	20,00% <sup>†††</sup> 15,34% <sup>†††</sup> (Europe)	20,05% 15,68% (Europe)	11,0%***	11,1%	
🔵 ΤΟΤΑL	Increase the proportion of women senior executives to 25% in 2020. Get more than 20% of women in the Management Committees (Headquarters and affiliates).			31,0%	34,0%			16,0%	22,0%			23,0%	28,0%	

	Shar	e of women i	in total work	force	Share o	f women in l	eadership p	ositions	Proportion considered leadership positions in the total workforce				
		Home Country (and/or Europe)		Worldwide		Home Country (and/or Europe)		Worldwide		Home Country (and/or Europe)		Worl	dwide
Company	Target	Base	Status	Base	Status	Base	Status	Base	Status	Base	Status	Base	Status
umicore materials fr a better life	Reaching 15% of women in senior management positions by 2020.	19,32% (Europe)	20,27% (Europe)	21,54%	21,30%	<b>7,77%</b> (Europe)	8,57% (Europe)	8,33%	9,02%	1,54% (Europe)	1,28% (Europe)	1,30%	1,01%
	Having made significant progress in female representation in its business, Vodafone has now reset its target and is aiming to reach 40% women in management and	45,5% (Europe)						Senior Lead	ership Roles				
$\mathbf{\Omega}$			<b>43,7%</b> (Europe)			10 40/	20.40/	19,3%	27,6%	5,6%***	F F0/		
vodafone				39,1%	39,6%	19,4% (Europe)	29,4% (Europe)		ship and nent Roles	5,6%*** (Europe)	5,5% (Europe)	7,6% <sup>+++</sup>	7,3%
vouarone	leadership positions by 2030.							n/a	30,6%				
voestalpine one step ahead.	<ul> <li>Increase the proportion of women at all levels within the Group.</li> <li>Increase female representation at every level of our Leadership Development Program.</li> </ul>	11,9% <sup>+++</sup> 13,0% <sup>+++</sup> (Europe)	12,4% 13,4% (Europe)	12,2%	13,8%	6,7% <sup>+++</sup> 9,7% <sup>+++</sup> (Europe)	7,4% 10,2% (Europe)	9,7%	12,3%	5,7% <sup>†††</sup> 6,9% <sup>†††</sup> (Europe)	5,8% 6,7% (Europe)	6,0%	7,4%